

## **Historic, Archive Document**

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# R. VINCENT, Jr. & SONS COMPANY

WHITE MARSH, : : : MARYLAND

GROWERS OF PLANTS FOR THE TRADE

## *Wholesale Price List* APRIL, 1922

**I**SSUED MONTHLY—Always refer to the price list for the current month, as this list cancels all previous quotations and is made on a strictly CASH BASIS.

NOT LESS THAN SIX OF ANY ONE VARIETY AT DOZEN RATES AND TWENTY-FIVE AT HUNDRED RATES. No charges made for packing or delivering to the express company. All goods travel at customer's risk, and any claim for damage should be made to the express Company upon receipt of goods.

These prices are made on a strictly "Cash with Order" basis, regardless of the responsibility of the customer.

We wish it to be distinctly understood that while we take every precaution to have all plants and bulbs true to name, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any of the plants or bulbs we send out, and will not in any way be responsible for the crop. Every order we receive will be executed on these conditions only, and they must be accepted by the customer when ordering.

FOR FULL DESCRIPTIONS REFER TO OUR REGULAR  
CATALOG, MAILED ON REQUEST.

## CANNAS

We will have upward of half million of Cannas in three inch pots. While our assortment does not embrace all the good kinds in commerce, there is sufficient range of varieties to meet every requirement for which a Canna is needed, or can be used. "The President" is without doubt the best red in the popular price Cannas on the Market today.

For price see page 7.

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### Suggestions for April

Lantanas can be used in a great many ways, excellent for window boxes, makes one of the best bedding plants in position exposed to the sun, it never gets too hot for them.

Spring time is Fern time, Holly ferns for window boxes in shady places.

Begonias, Luminosa and Prima Donna make excellent pot plants and are strongly endorsed for bedding. They stand the sun well.

Ageratum Fraserii grown in a four-inch pot is something different.

Three inch pot Cannas make an immediate effect for bedding.

The President is the red Canna.

A few Kentia Palms should be carried on every place.

There is a growing demand for Holly Ferns, they sold well all last Spring in five and six inch size, some larger.

Our Salvia is grown from cuttings and come into bloom early.

Nearly everyone likes Lemon Verbenas.

Our four-inch Hardy English Ivy is in fine shape, there is a lot of ways to use good, long, bushy Ivy.

Dahlia plants gotten early and put into three-inch pots are in better shape for planting out.

### FERNS

On account of our large stock of Boston, Scottii, Macawii, and Hollys we are in a position to offer our customers an exceptional fine lot of Ferns in all the different sizes we offer. The clean, healthy, sturdy appearance of our stock is commented on by every visitor to our place. The stock that we are now shipping is all exceptional good value for the money. Our manner of packing insures safe delivery during the winter months.

Shipped without pots	3-inch		4-inch		5-inch		6-inch	
	100	1000	doz.	100	doz.	100	doz.	100
Bostons	\$6.50	\$55.00	\$3.60	\$25.00	\$5.40	\$40.00	\$8.00	\$60.00
Scottii	6.50	55.00	3.60	25.00	5.40	40.00	8.00	60.00
Macawii			4.20	30.00	6.00	45.00		
Cyrtomum Rockfordiaum Holly Ferns.	6.00	50.00	3.60	25.00	5.40	40.00	8.00	60.00
Table Ferns and Holly, assorted, strong three inch.	\$6.00 per 100,		\$50.00 per 1000.					

### PALMS. KENTIA

We are offering a good stock of Kentias, that are clean and healthy, grown cool and with sufficient room to make a natural spreading growth, they will not compare in height with stock that is grown close with the object of getting height by sacrificing sturdiness. The pot sizes are shipped without pots.

Belmoreana—Single Plants.

Size	Heights	Each	Dozen
4-inch		\$ .50	\$ 6.00
5-inch	18-20 inches	1.50	18.00
6-inch	22-24 inches	2.50	30.00
7-inch (tubs)	26-30 inches	4.00	48.00
7-inch “	30-34 inches	5.00	60.00
8-inch “	34-36 inches	6.00	72.00

Fosterina—made up four plants.

7-inch (tubs)	30-32 inches	4.00	48.00
7-inch “	38-40 inches	6.00	72.00
8-inch “	40-45 inches	8.00	96.00

### ABUTILON-Eclipse

Mottled green and yellow foliage, scarlet bell shaped flowers, dwarf grower, very satisfactory as a window box plant, or for low bedding.

2 inch, \$3.00 per 100,

3 inch, 4.50 per 100

### AGERATUM-FRASERII

When we sent out *Ageratum "Fraserii"* last Spring with the recommendation that it would fill a long felt want among bedding plants by providing something dwarf that could be depended on to produce a continuous blue effect we had confidence that it would not disappoint. Its behavior during the last summer has proved satisfactory in every way. It is dwarf in habit, continuous in bloom, excellent both as a pot plant and a bedder.

2-inch, \$4.00 per 100,      3-inch, \$6.00 per 100.

### AGERATUM-STANDARD VARIETIES

Dwarf White.

Little Gem.—Dwarf blue, very free.

Mrs. Alfred Echman.—Dwarf, free flowering, deep blue.

Princess Pauline.—Sky blue, white center.

Triumph de Parterre.—Russian blue, strong robust grower.

Stella Gurney.—Dwarf, compact grower, large flowers, azure blue.

2-inch, \$0.60 per doz.      \$2.75 per 100.

### ACHRYANTHES

These are handsome bedding plants that should be more used; they are taller growing than *Alternantheras*, and will stand trimming in shape better than *Coleus*. The colorings are strikingly beautiful and stand out in distinct contrast when properly used.

Besterii Mosiaca.—Light green, and dark red, variegated foliage.

Blardii.—Pointed, broad leaf of purplish crimson.

Emersonii.—Round, broad leaf of purplish crimson.

Gibsonii.—Pointed leaf, green with yellow marking.

Lindinii.—Dark purplish red, with narrow pointed leaves, the most popular dark red bedding variety.

McNally.—Round, broad leaf, green blotched yellow.

2-inch, \$0.60 per doz.,      \$2.75 per 100,      \$25.00 per 1000.

3-inch, .75 per doz.,      3.75 per 100,      35.00 per 1000.

### ALTERNANTHERAS

Auræ Nana.—Yellow, compact.      Brilliantissima.—Rich Carmine.

Carroll Park Bedder.—Dwarf, red. Jewel.—Rich Carmine, strong

robust. Prospect Park Bedder.—Dwarf, chocolate red.

Seyboldii.—Yellow, strong grower.

Versicolor.—Crimson, chocolate and green, tall grower.

2-inch, \$2.75 per 100.      \$25.00 per 1,000

### ALYSSUM

Giant Double.—Useful for cutting and window boxes, vases; etc.

Dwarf Double.—Dwarf, compact grower, splendid for pot plant and border.

2-inch, \$2.75 per 100, \$25.00 per 1000.

3-inch, 3.75 per 100, 35.00 per 1000.

### BEGONIAS

Begonias, Luminosa and Prima Donna, are in strong demand as pot plants and Bedding plants, as a pot plant they are easy to grow, do not require as much room as a Geranium and sells for just as much if not a little more, holding their flowers for a long time. They do not have to be sold just the day they come into full bloom. They are satisfactory as a bedding plant, standing the sun well, better than some of the more popular bedding plants, are continually in bloom.

Vernon, Prima Donna, Luminosa

2-inch, \$3.00 per 100, \$27.50 per 1000.

3-inch, 5.00 per 100, 45.00 per 1000.

Glorie de Chatalaine

2-inch, \$3.00 per 100, \$27.50 per 1000.

3-inch, 6.00 per 100, 50.00 per 1000.

Pride of New Castle.—The new red sport of Glorie de Chatalaine, retaining all its good points. The color is a clear, begonia red

2-inch, \$6.00 per 100, 3-inch, \$10.00 per 100.

### COLEUS

There is nothing that takes the place of good colored Coleus for bedding. They do well under anything like favorable conditions and can be used in many ways. The bright colored varieties are always in demand as pot plants, and for making up plant combination. They can often be used in place of a more expensive plant and serve the purpose just as well.

2-inch, \$0.60 per doz. \$2.75 per 100, \$25.00 per 1,000.

3-inch, 0.75 per doz. \$3.75 per 100, \$35.00 per 1,000.

Annie Pfitzer.—Dwarf, yellow, compact grower.

Bob Roy.—A beautiful dwarf variety, pinkish red, crinkled edges.

Beckwith Gem.—Centre bright soft crimson, maroon, bordered with a gorgeous combination of green and gold.

Dazzling Gem.—Rose pink centre, margined yellow, chocolate and green, dwarf compact grower, splendid pot plant.

Duneria.—Color various shades of crimson, with leaves very black.

- Eldorado.—Old gold, handsomely ribbed and blotched very dark garnet.
- Fire Brand.—Bright maroon, charmingly flamed and shaded vividly glowing scarlet.
- Golden Bedder.—This indispensable and favorite yellow bedded needs no description.
- Hero.—Almost jet black leaves, pointed and scalloped.
- John Pfitzer.—Dwarf, reddish crimson, edged yellow.
- Lord Palmerston.—An excellent, beautiful, dark variety, dark maroon centre, with dark crimson ribs.
- Lyons.—A beautiful yellow variety, with crimson and maroon markings.
- Mrs. Hays.—Bright golden yellow, ribbed and margined velvety crimson.
- Queen Victoria.—Bright cardinal red, with distinct bright golden border; strikingly beautiful.
- Sensation.—Dark crimson maroon, with pink ribs and centre.
- Sun Ray.—Dwarf, crimson centre, blotched with pink, deep scalloped green and yellow edges.
- Trailing Queen.—An attractive combination of green, gold and pink, very useful for window boxes, vases, etc.
- Verschaffelti.—The standard crimson variety.
- Yellow Trailing Queen.—Centre of leaves bright yellow, bordered with olive green, with deeply serrated edges intermingled with yellow.

### CANNAS.

Strong 3 inch pot plants, write for special prices on large lots.

\$1.00 per doz., \$4.50 per 100, \$40.00 per 1,000.

- Alphonse Bouvier—Crimson; five feet.
- Florence Vaughan—Green foliage, rich golden yellow, dotted red flowers, five feet.
- Gladiator—Strong, vigorous grower, with fine green foliage; large heads of flowers; color is yellow spotted with red; blooms early and late, always looks cheerful.
- Gustav Gumpper—This is an ideal rich yellow bedding Canna, the flowers of good size are held well above the foliage. The color is a rich golden yellow, a shade that can be seen as far as the eye can carry.



## CANNAS—Continued

- J. D. Eisele—Brilliant vermilion, scarlet, three and one-half feet.
- Jean Tissot—Brilliant vermilion, orange shading, three and one-half feet.
- Louisiana—Large, vivid scarlet flowers, glossy green foliage.
- Maros—The best white flowering Canna. Its flowers of creamy white are produced very freely on stems thrown well above the foliage.
- Mme. Crozy—Popular and valuable; rich orange scarlet flower, edged with bright golden yellow. Four feet.
- President Myers—Rich, carmine flowers, bronze foliage, four feet.
- Queen Charlotte—Rich pomegranate red, bordered with bright golden yellow.
- Richard Wallace—Green foliage, large canary yellow flowers. 4½ feet.
- Rubin—Bright scarlet flowers, dark foliage. Four feet.
- Souv. d'Antoine Crozy—Beautiful red, bordered with golden yellow.
- Uncle Sam—Clear, deep orange flowers, borne in large clusters, handsome, luxuriant, rich green foliage. Six feet.
- Venus—The color is a gay rose-pink with mottled border of creamy white.
- Wyoming—Orange-scarlet flowers; dark foliage. Four and one-half feet.
- City of Portland—A wonderfully deep rosy salmon, color much richer than Mrs. Alfred Conard; the flowers are of a large size, abundantly produced in large trusses.  
\$2.00 per doz. \$12.50 per 100, \$100.00 per 1000.
- King Humbert—In this we have the finest type of orange scarlet flowers combined with the finest type of bronze foliage.  
\$1.50 per doz. \$5.00 per 100, \$45.00 per 1000.
- The President—The flowers are produced in immense trusses of the most brilliant red, it possesses all the good points of Fire Brand enhanced by extraordinary vigor and perfectly healthy foliage.  
\$1.50 per doz. \$8.00 per 100, \$75.00 per 1000.
- Rosea Gigantea—Rich rose-pink flowers, dark foliage, four feet 35 cts. each. \$1.50 per doz. \$6.50 per 100, \$60.00 per 1000.

**CUPHEA**

Cigar plant.—Useful as a basket or pot plant, blooms continually.

2-inch, \$ .60 per doz.      \$2.75 per 100.

3-inch,    .75 per doz.      3.75 per 100.

**CHRYSANTHEMUMS-HARDY POMPON****Large Flowering or Aster Varieties.**

Ashbury.—Sulphur-white; for cut flowers.

Bradshaw.—Lilac rose, cut petals.

Eldorado.—Bright golden; open centre.

Elkton.—Light pink; full, large flowers.

Excellence.—Pure white; tall grower.

Excelsior.—Bright orange-yellow; long stems.

Germania.—Straw white; long stems.

Hester.—Pearl white, shaded flesh.

Irene.—Pure white, shaded pink; early.

Jerry.—Rose lilac.

Julia Lagravere.—Crimson maroon; for cut flowers.

King Henry.—Straw white; long stems.

Lelia.—Bright rich red.

Lorley.—Full flowers; yellow, tinged pink.

Marian.—Snow white, long stiff stems.

Prince of Wales.—Pure white, long stems.

Queen of White.—Fine creamy white; long stems.

Rev. W. M. Hoffman.—Bronze, tipped yellow.

St. Illoria.—Silver rose; quilled petals, for cut flowers.

Triumphe d'Or.—Rich golden yellow.

The Hub.—Fine white, open centre; for cut flowers.

Viola.—Rich violet rose.

Sylvia.—Scarlet bronze, tall grower.

2-inch, \$2.75 per 100,      \$25.00 per 1000

**Small Flowered or Button Varieties.**

Anna Mary.—Creamy white, shade pink.

Golden West.—Small quilled flowers; bright golden yellow.

Golden Climax.—Orange yellow.

Inez.—Scarlet bronze and rose.

Nellie Rainsford.—Very dwarf; light pink.

Tennyson.—Pure yellow, for cut flowers.

Yellow Gem.—Golden yellow.

2-inch, \$2.75 per 100,      \$25.00 per 1000.

## Anemone Varieties

Barney.—Golden bronze.

Earle.—Pearl white, silver-rose centre; dwarf.

Eva.—Rose pink.

Furnessia.—Silver white.

Matilda.—White.

Meyer's Perfection.—Fine, pure white, tall grower.

Palmyra.—Silver pink.

2-inch, \$2.75 per 100, \$25.00 per 1000.

## Single or Daisy Varieties.

Aaron.—Bronze scarlet.

Providence.—Early white.

Rosy Morn.—Silver white.

2-inch, \$2.75 per 100, \$25.00 per 1000.

## DAHLIAS

Strong Plants from Two Inch Pots—Delivery from March 1st to May 30th.

	Doz.	100		Doz.	100
Aberdeen	\$10.00	\$ 75.00	Dr. H. Sewall	4.00	20.00
A. C. Ide	2.50	10.00	Dream	2.50	12.00
A. D. Livonia	.75	4.00	Eden	2.00	10.00
Alewine	.75	4.00	Flamingo	1.25	6.00
Allie Mourey	.75	4.00	Flora	.75	4.00
Ami Barillet	.75	4.00	Frank Smith	.75	4.00
Attraction	5.00	20.00	Friday	25.00	100.00
Augusta Nonin	1.25	6.00	Fringed 20th		
Baltimore	2.50	10.00	Century	1.25	6.00
Barkis	8.00	40.00	Gen. J. B. Seth	1.25	6.00
Bel Air	25.00	100.00	Geo. Walters	5.00	20.00
Beloit	2.00	10.00	Golden Gate	2.00	10.00
Black Diamond	.75	4.00	Golden West	1.25	6.00
Calvert	10.00	50.00	Highland Beauty	12.00	50.00
Carroll	12.00	60.00	H. J. Lovink	1.25	6.00
Cassandra	4.00	20.00	Honesty	4.00	20.00
Conwingo	25.00	100.00	Hortulanus Witte	1.50	7.00
Countess of			Indian Chief	.75	4.00
Lonsdale	.75	4.00	Jack's Discovery	1.25	6.00
Crimson Queen	.75	4.00	Jack Rose	1.25	6.00
Crystal	1.25	6.00	Jean Kerr	4.00	20.00
Delice	.75	4.00	Judge Offutt	10.00	50.00
Diemont von			Judge Preston	7.50	30.00
Bijstein	6.00	20.00	Judge Duncan	25.00	100.00
Dorothy Peacock	.75	4.00	King of Autumn	2.50	10.00

## DAHLIAS—Continued

Kiwanis	25.00	100.00	Queen Mary	.75	4.00
Lawine	.75	4.00	Queen of Yellows	.75	4.00
Little Beauty	.75	4.00	Rene Cayeaux	.75	4.00
Little May	.75	4.00	Rossville	15.00	50.00
Lyndhurst	.75	4.00	Rotarian	25.00	100.00
Mad. A. Lumiere	1.25	6.00	Scarlet Century	.75	4.00
Maurice Revoir	.75	4.00	Seedling No. 37	2.50	10.00
Mina Burgle	2.50	10.00	Souv. de G.Douzon	1.25	5.00
Miss Minnie			Souv. Mme.		
McCullough	.75	4.00	Moreau	1.25	5.00
Mrs. Chas. L.			Snowclad	.75	4.00
Seybold	.75	4.00	Standard Bearer	.75	4.00
Mrs. J. G. Cassett	.75	4.00	St. George	.75	4.00
Nancy Mae	2.00	10.00	Sulphurea	5.00	20.00
Norton	5.00	20.00	Sweetheart	25.00	100.00
Oregon Beauty	1.25	5.00	Taffy	15.00	75.00
Papa Charmant	2.00	10.00	Towson	12.00	50.00
Patapsco	25.00	100.00	Valentine	1.25	5.00
Paul Bonyon	2.50	10.00	Warren S. Seipp	25.00	100.00
Patrick O'Mara	8.00	65.00	Weber	2.50	10.00
(divided roots			Wodan	1.25	5.00
or tubers)	25.00	150.00	Wolfgang von		
Planet	2.50	10.00	Goethe	1.25	5.00
Prairie Fire	.75	4.00	Yellow Duke	.75	4.00
President Fall-			Yellow Le Collosse	.75	4.00
ieres	2.00	10.00	Zebra	1.25	5.00
Prince of Yellows	.75	4.00			
Princess Juliana	4.00	20.00			

## DUSTY MILLER

Senacio Argenteneus: The best Dusty Miller, fine silvery foliage, dwarf compact grower.

2-inch, \$2.75 per 100.

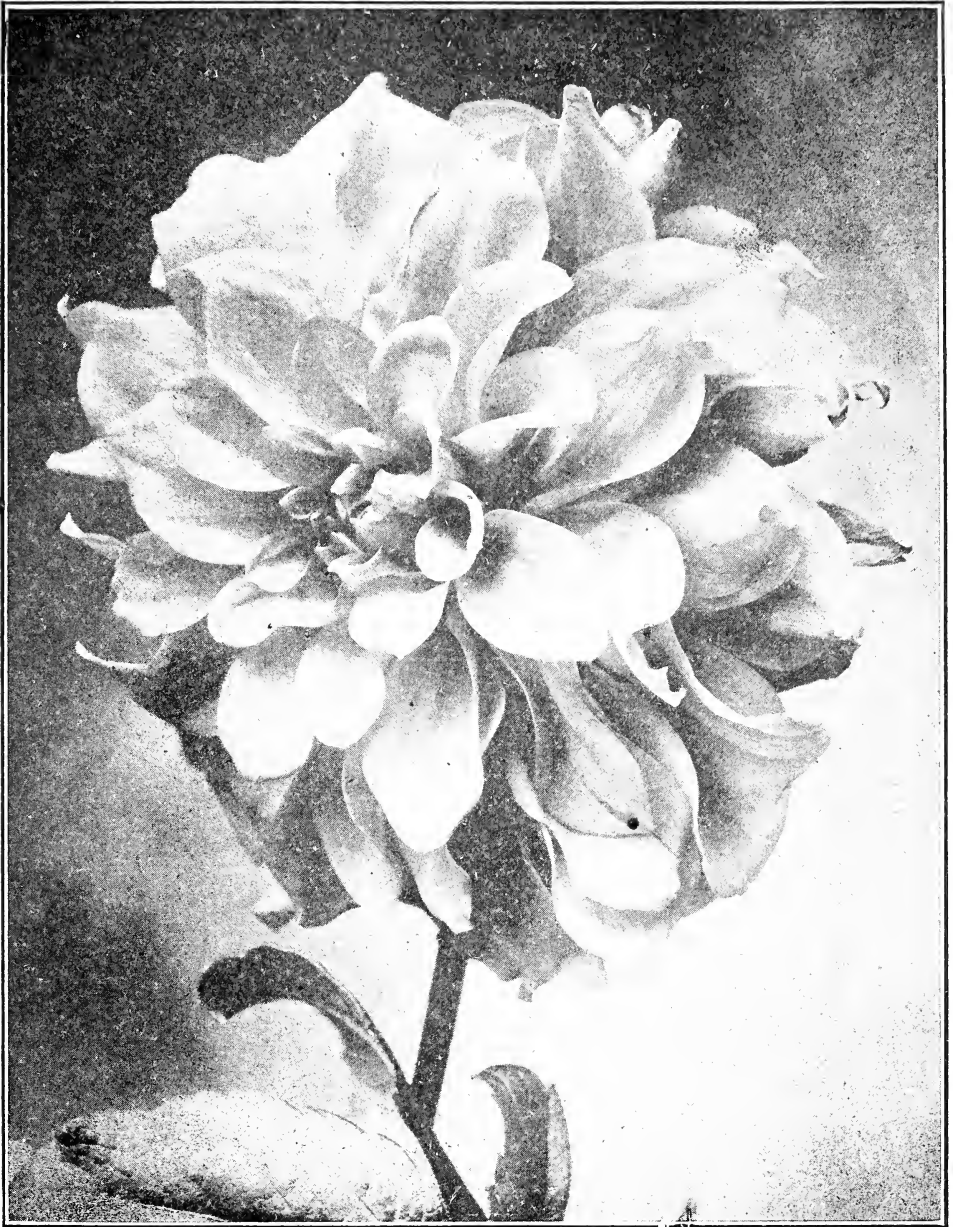
3-inch, \$3.75 per 100

## FUCHSIAS

Black Prince and Other Varieties

Black Prince—Single, purple, striped with red, red sepals.

2-inch, 75 cts. per dozen. \$2.75 per 100. \$25.00 per 1000.



OUR NEW DAHLIA PATRICK O'MARA.

**GERANIUMS**

Two inch pot plants for immediate shipment.

\$3.00 per 100, \$30.00 per 1000.

**Double Varieties**

Abbie Schaffer	Miss F. Perkins
Bertha de Presilly	Mme. Recamier
Edmond Blanc	Mrs. Lawrence
E. H. Trego	Orvella
General Grant	S. A. Nutt
Jean Viaud	Scarlet Bedder
La Favorite	Mme. Buchner
Marquis de Castellane	

**Single Varieties**

Admiration	Maxime Kovaleski
Alice of Vincennes	Mme. Mosnay
Charles Guerin	Mrs. E. G. Hill
Count Zeppelin	Mrs. E. Rawson
Eugene Sue	Rival
Feuer	Snowdrop
Granville	Tiffin
Jean Pabon	Victor Grosse
Jacquerie	

**IVY LEAVED GERANIUMS.**

Alpha	Mrs. Banks
Alliance	Pierre Crozy
Ballade	Rycroft Surprise
Caesar Franck	Souv. de Chas. Turner
Incomparable	

**Scented Leaved Varieties**

Capitatum	Nutmeg
Fair Ellen	Oak Leaved
Lemon	Quercifolium
Mrs. Taylor	Rose

**HARDY ENGLISH IVY**

We have a large stock of Hardy English Ivy on hand, can take care of some large orders, on which we will make special prices. The two-inch will run from six to twelve inches, while the three-inch run from twelve to twenty inches long. The four-inch is heavy stuff, three plants to the pot, thirty-six inches long tied to stakes.

2-inch, \$2.75 per 100, \$25.00 per 1000.

3-inch, 3.75 per 100, 35.00 per 1000.

4-inch, 4.80 per doz. 25.00 per 100.

**HARDY IVY BASKETS**

Twelve inch, heavy wire baskets, filled with about fifty, well established Ivy sprays, four wire handles well covered. \$5.00 each.

**HELIOTROPE**

Chieftain.—This is the old favorite, sweet scented Heliotrope, free flowering, light lilac, long stem.

Mad. Bruant.—Deep lilac purple, large flowers borne in large trusses, strong robust grower.

Mad. de Blonay.—Large almost pure white flowers, freely produced, long handsome foliage.

2-inch, \$0.60 per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, .75 per doz. 3.75 per 100. 35.00 per 1,000.

**LANTANAS**

A. Cook.—Orange and rose dwarf; compact grower.

Aurora.—Tall, orange and coppery red.

Delicatissima, or Weeping.—Lilac-lavender; one of the finest basket plants that we have.

E. Bayard.—Bright orange, red and yellow.

Craigi.—Lemon yellow turning to orange.

Helvia.—Pale canary, shading to a deep yellow centre.

Harkett Perfection.—Variegated foliage, light pink and purple.

Iolando.—Rich orange, shading to a bright red; semi-dwarf.

Juan d'Or.—Bright sulphur, shading to a deep rose pink.

Leo Dex.—Open orange scarlet, changes to a dark maroon; robust.

Lyre.—Pure white with yellow centre; large flowering.

Mellicifolium.—Large flowers, sulphur, yellow, tinged pink.

Pictavi.—Semi-dwarf; free, a lovely rose colored umbel, shading to orange in centre.

Protee.—Old rose and golden yellow.

Radiation.—A grand combination of color, brilliant and red shading.

2-inch, \$2.75 per 100, \$25.00 per 1,000.

3-inch, 3.75 per 100, 35.00 per 1,000.

**LEMON VERBENAS**

Well known for its sweet lemon scented foliage, which is largely used among flowers, which have no scent of their own.

2-inch, \$2.75 per 100, 3-inch, \$3.75 per 100.

**LOBÉLIA**

Crystal Palace, compacta, rich deep blue, dwarf compact grower, the best for pot plants or for bedding.

2-inch, \$2.75 per 100                      3-inch, \$3.75 per 100

**MOONVINES**

Noctiflora.—The standard white Moonvine.

Leari.—Blue dawn flowers, generally known as the Blue Moonvine.

2-inch, \$0.60 per doz., \$2.75 per 100, \$25.00 per 1000.

3-inch, .75 per doz., 3.75 per 100, \$35.00 per 1000.

**PETUNIAS**

Our Petunias are all cutting propagated from selected stock. The doubles and singles embrace a good range of color, the Rosy Morn are all one shade of clear rosy pink.

Double Fringed mixed, Single Fringed mixed, Rosy Morn.

Good stock of two and three inch ready for immediate shipment.

2-inch, \$0.60 per doz., \$2.75 per 100, \$25.00 per 1,000.

3-inch, .75 per doz., 3.75 per 100, 35.00 per 1,000.

**SENECIO SCANDENS**

*(Parlor Ivy)*

2-inch, 60 cts. per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, 75 cts. per doz. 3.75 per 100. 35.00 per 1,000.

**PELARGONIUMS**

We have a good assortment of eight splendid varieties, including Wilbur Wright: A dwarf, compact grower, early and free flowering, large trusses, freely produced, an exquisite shade of mauve rose, each petal blotched with dark velvety maroon. A strikingly handsome Pelargonium.

3-inch, \$1.50 per doz. \$10.00 per 100.



**SALVIA-Bonfire**

Our Salvia is all cutting Propagated and will come into bloom much earlier than that raised from seed. Will make blooming plants for early Spring trade.

2-inch,, \$2.75 per 100,      \$25.00 per 1000.

3-inch 3.75 per 100,      35.00 per 1000.

**SWANSONIA**

*Galegifolia Alba*—White.

2-inch, 60 cts. per doz. \$2.75 per 100. \$25.00 per 1,000.

3-inch, 75 cts. per doz. 3.75 per 100. 35.00 per 1,000.

**TRADESCANTIA**

The Wandering Jew.—A variegated plant of easy culture, usually used in hanging baskets, porch boxes, etc.

Red.—Red and green striped.

Bicolor.—White and green striped.

2-inch, \$0.60 per doz., \$2.75 per 100.

**VINCA**

Variegated Periwinkle.—A beautiful white and green vine, useful for window boxes, hanging baskets and vases.

2-inch, \$2.75 per 100, \$25.00 per 1,000.

4-inch, 12.50 per 100, 120.00 per 1,000.

## SPRING PROSPECTS

*Get ready for a big business.* There is no reason why the bedding plant business this Spring should not be the best ever, and there are lots of reasons why it should be. Last Spring with almost every line of business in a depressed condition, everybody crying hard times coming, the Florists did a splendid business; not enough stock to supply all demands. Now with conditions greatly improved, nearly all lines getting back to normal conditions, a job for every man who wants to work, then why should there not be a good demand for pot and bedding plants? Then when we consider the fact that the glass area has not increased much during the past five years while the demand has more than normally increased.

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## Damaged Shipments

Every shipment should be accepted by the consignee, as the Interstate Commerce Commission has decided that every shipment becomes the property of the consignee as soon as it is delivered to a common carrier and receipted for, and that all claims for damages must originate from the delivering office, and that the carrier is responsible for all damages occurring to goods while in their possession by carelessness on the part of employer, or delay in delivering. Therefore, whenever goods are received in a damaged condition, either visible or concealed, the only proper thing to do is to accept the shipment with the notation on the receipt, "Received in a damaged condition subject to salvage." If possible, have a representative of the Express Company examine the goods at the proper time. Try to save everything possible, then present a bill for all damages and Express charges to the Agent. If this is done, there should be no trouble whatever in collecting claim.